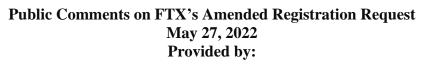


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OVERVIEW

The following is a summary of the substantive comments on FTX's proposal to amend its DCO registration to permit it to offer margin on cryptocurrency futures products in its nonintermediated model. The proposal ignited a robust market structure debate. The proposal also prompted a <u>hearing</u> in the House Agriculture Committee and a <u>roundtable</u> at the Commodity Futures Trading Commission (CFTC).

Below is a summary of the comments prepared by Delta Strategy Group. Generally positive comments are denoted with green text and generally critical comments are denoted with red text. The comments are organized in alphabetical order.

Key Takeaways

- In addition to the substantive comment letters, there were around 1,500 comments submitted by individuals expressing general support for the FTX proposal.
- Common themes in support letters included improved competition in derivatives markets, broadened market access for retail investors, and improved risk management practices.
- In critical comments, the most repeated sentiments of the proposal included creation of greater risk for market participants, contagion into other asset classes not suited to the model, and that the model does not meet existing regulatory requirements or live up to certain Principles for Financial Market Infrastructures (PFMIs).

Comment Letters

Entity/Firm	Comments
Alliance Risk Group	 FTX is leveraging existing technology to innovate the traditional clearing model. This model would reduce risks by 95 percent with shorter settlement cycles, reduce risk through updating capital requirements, and enhance market liquidity by bringing in additional market participants.
American Cotton Shippers Association	 This proposal would reduce the amount of risk management mechanisms present in the system and would raise the costs of holding a hedging position during volatile market conditions. The primary function of these markets is to promote price discovery and sound risk hedging, and this proposal would make both of those more difficult. We have concerns about several other specifics of the proposal including FTX's tear up policy and its rules around the use of segregated customer funds.
Better Markets	 This proposal would increase retail participation in risky markets and increase losses. CTFC should not be overly influenced by "self- serving claims" of those who oppose increased competition. FTX's application could only be approved if a framework could be established that addresses the myriad concerns it raises.
<u>Binance</u>	 We do not believe that FTX has supported its claimed or demonstrated that it can provide customer access to margined products without compromising customer protections. FTX has not demonstrated that this model is fair to market participants, that it has considered procyclicality and cascading risks, or that it has a sufficient guarantee fund.

Cboe	 We support innovation, as proven through our investment in ErisX, but this several aspects of this proposal require more consideration. FTX's proposal does not appear to be real disintermediation, but instead a proposal for a DCO to intermediate itself into an existing process without being subject to regulatory requirements. There are also concerns regarding potential conflicts of interest caused by Alameda Research's heavy use of FTX products. The best path forward may be a full CFTC rulemaking instead of the one-off approval of the proposal. We cannot approve this if it is at the expense of customer safeguards and without full transparency. The CFTC should stress test this
	platform.
<u>CCP 12</u>	 This proposal would represent a radical change in the clearing landscape. This proposal does not meet risk management standards from the PFMIs. This proposal eliminates risk management practices and customer protections for retail participants.
Chamber of Progress	 This proposal would increase customer choice and competition in the markets. Direct market access allows retail investors to have access to hedging opportunities. This proposal is a good step to giving the CFTC more oversight over crypto markets.
CHS Hedging	 We have concerns surrounding customer protections, market integrity, and systemic risks stemming from this proposal. The removal of intermediaries will create risk in the clearing system. This could impact the ability of actual hedgers to mitigate the risks of holding their physical inventories.

	• FTX is removing risk management layers that
	will reduce costs but increase the potential for
	participants to be hurt and larger systemic issues
	to occur.
	• CFTC should handle this through a rulemaking
CME Group	procedure, not through a one-off approval. The
	CFTC cannot cure FTX's attempt to circumvent
	FCM requirements by grafting conditions onto
	an Amended DCO Order to fill regulatory gaps.
	• There is a lack of sufficient information in the
	FTX proposal that makes it impossible to
	approve the application at this time.
	• The CFTC should approve this as a part of its
Coinbase	goal of promoting innovation.
Combuse	• This would increase fair competition and
	promote new market models.
	• The FTX proposal would reduce systemic risk,
	offer increased abilities to hedge digital asset
<u>CoinFund</u>	risk, introduce incremental market competition
	and choice, and revitalize digital asset derivative
	markets as innovation has migrated overseas.
	• This would represent a major market structure
	change, not just the approval of two digital asset
	products. We are concerned that this would lead
	to other exchanges offering these lower-cost,
Commodity Markets	more risky products.
Council	• We have concerns that this could increase risk
	for participants, remove risk management
	controls, lead to more frequent account
	liquidations, torn up trades, and insufficient
	financial reserves.
	• Non-intermediated models will advance the
	CFTC's goal of increasing innovation, but there
	is a need for continuing industry dialogue on
Crypto.com	such models.
<u>Crypto.com</u>	• This should be handled through a provisional
	approval process for permitting non-
	intermediated models that will encourage fair
	competition. This will allow the CFTC to

	approve these processes without choosing a
Demand Derivatives	 market winner. FTX will provide much-needed competition in the U.S. futures industry, and this may be a better clearing model than traditional models. It would be an overreach by the CFTC to categorically deny the FTX amendment.
DRW Holdings	 "Our ultimate support of the proposal will be conditioned on the Commission addressing all necessary changes related to the DCO rulebook." This proposal would enhance the existing clearing model if it has appropriate customer protections. We need clarity and communication with FTX, and we appreciate their willingness to address questions.
Eversheds Sutherland on behalf of the Commercial Energy Working Group	Supports the comments made in the Commodity Markets Council letter.
FIA	 We support FTX's efforts to advance real-time risk management in clearing and bring greater competition to our markets. Concerns over segregated funds, conflicts of interest of those entrusted with market operations, capitalization of market operators, and default resources. This proposal eliminates rick management functions and customer protections. We strongly believe that this should be handled with the regulatory principle: same business, same risks, same rules. This could represent significant market innovation.
<u>FIA PTG</u>	 The derivatives industry should welcome improved competition and innovation, but innovation does not obviate the value of existing standards and requirements. We do not currently have the information necessary to support the FTX proposal, but we

	 appreciate FTX working with us to get this information. We continue to work through concerns with the default waterfall, backstop, and secondary liquidity provider roles and processes, auto-liquidation methodology specifics, and management of potential conflicts of interest.
Fidelity Investments	 This proposal increases market access and reduces market risk
<u>Financial Technology</u> <u>Association</u>	 This proposal would modernize markets, promote responsible innovation, increase investor choice, and promote market safety and integrity. The CFTC should approve this market model in a controlled environment with appropriate safeguards.
<u>Gemini</u>	• This proposal is consistent with customer protection principles, increases competition, and market access.
Global Digital Asset and Cryptocurrency Association	 This process is being held properly by the CFTC. This proposal would promote innovation and bring cryptocurrency conduct onshore under our regulations.
ICE	 FTX's request would undermine the internationally agreed upon regulatory and market structure framework and be in violation of CFTC regulations. We have concerns about the following areas that we believe that CFTC should consider: participant standards and credit risk, insufficient financial resources of the cover 3 standard, liquidity risks, management of defaults, customer protections, and governance.
Institute for Agriculture & <u>Trade Policy</u>	 CFTC should consider this market change through a formal rulemaking process instead of through a single proposal. Concerns over KYC/AML risks Concerns that FTX is using political pressure to influence the approval of its proposal.

International Center for Law and Economics	• This proposal would increase competition and create a new mechanism for counterparty risk mitigation.
James Angel (Professor of Finance at Georgetown University)	 There is no need to separate FCMs from DCOs, real-time margining reduces risks, and the CFTC should approve this application to promote innovation. Modern time has reduced reaction time for margin liquidations.
John Donahue (Professor of Law at Stanford), Todd Henderson (Professor of Law and University of Chicago), Robert Jackson	• The current market structure only favors the two incumbent exchanges, and we should work to innovate and increase competition in the market.
<u>Jones Day</u>	 The Commission should consider implementing clear guidance and a provisional permitting process to promote competitive and procedural fairness. There are sound reasons for the Commission to approve the proposal, but the Commission should do so thoughtfully with principles of procedural fairness. This proposal would increase customer options and competitiveness.
<u>Kevin Haeberle (Professor</u> <u>at William and Mary and</u> <u>Columbia Law Schools)</u>	• This proposal would increase competition, improve liquidity, improve price discovery, and create a fairer value for society.
Latigo Energy Group	 This is a natural evolution of market structure, and the CFTC should approve it to fulfill its mandates and improve conditions for market participants. This proposal drastically reduces risk exposure and increases liquidity.
Marc Nagel (Attorney at <u>CBOT)</u>	 The FTX proposal is a serious threat to customer protections. This proposal is a way for FTX to avoid regulations and operate as an FCM while registered as a DCO. The risks of default in FTX's business model pose a serious threat to the futures and derivatives industry.
Multicoin Capital	Increases competition.

	• Improves risk management.
	• FTX's proposal does not comport with current industry market structure or the Congressionally-
National Introducing Brokers Association	established regulatory framework for the
	derivatives industry.
	• These offerings would upsend market structure.
	• Congress must take action first before the CFTC
	can deliberate on this issue.
	This proposal seems to be lacking important
	details such as information about contract
	specifications, permitted leverage, and details
NFA	regarding market makers and BLPs.
	This proposal is inconsistent with
	congressionally established regulatory
	structure. DCOs are not suited to serve as a
	substitute for FCMs.
	• We recognize that this proposal is currently only
NCEA	for two cryptocurrency products, but we believe
<u>NGFA</u>	that a precedent could be set that would allow
	other exchanges to expand this model to ag products that we rely on to manage risk.
	Concerns over tear-up policy, automated
	liquidation, and insufficient default waterfall
Nodal Clear	 Concerns over meeting PFMI standards, cross-
	border equivalence, AML/KYC concerns.
	• This proposal can be characterized as a petition
	for exemption from DCO Core Principles, CFTC
Options Clearing	Regulations, international PFMIs, and
<u>Corporation</u>	regulations from CPMI and IOSCO.
	• FTX's proposal lacks sufficient information for
	meaningful comment and poses systemic risks.
Paradigm Operations	• This proposal increases customer choice,
	increased competition.
	• It would reduce systemic risk.
	• This would constitute market disruption that
	could unlock efficiencies for end-users and
Public Citizen	producers, but it could just as easily result in
<u>rubic Chizen</u>	disaster.
	• The CFTC should handle this through a formal
	rulemaking process.

Ribbit Capital	 Margin should only be satisfied with cash, not cryptocurrencies. FTX should go through significant governance and transparency reforms to establish an independent board of directors and be incorporated in an onshore jurisdiction. This would increase competition and market access for all Americans. This would improve risk management and price
RJ O'Brien	 discovery. This Proposal contradicts stated CFTC regulatory goals and will lead to a degradation of customer protections and increase risk to the overall marketplace. There are significant concerns surrounding customer fund segregation. This proposal eliminates risk management layers typically carried out by FCMs. The proposal does not have clear rules in the event of an FTX bankruptcy. Auto-liquidation and real-time margining may lead to increased market risk. We echo CMC's comments about eliminating intermediaries and FTX's tear-up policy.
Sequoia Capital	• This will increase competition, improve market access, and improve risk management by making it 24/7.
<u>Susquehanna Investment</u> <u>Group</u>	 The LME crisis demonstrate the necessity of modernizing the existing model of mutualizing losses. This proposal would improve risk management for cryptocurrency investors. This would smooth out inefficiencies that occur as a result of overnight volatility and weekend credit risk.
The Heritage Foundation	This proposal increases economic freedom for investors, supports innovation, and levels the market access playing field.
Virtu Financial	• Promotes competition, expands market access, and innovates risk management.

	• FTX does not adhere to several PFMIs regarding
World Federation of	general organization, credit and liquidity risk
Exchanges	management, and default management at this
	time.