

# FACT SHEET

---

## Who We Are

ACSA's member firms handle over 80% of the U.S. cotton sold in domestic and foreign markets. The significant market involvement of ACSA members requires that the Association take an active part in promoting the increased use of cotton in the U.S. and throughout the world; establishing with other cotton trade organizations national and international standards for trade; collaborating with producer organizations throughout the cotton belt in formulating farm programs; and cooperating with government agencies in the administration of such programs.

## Legislation

The Association is constantly watching all legislation, proposed or existent, which affects the cotton industry; and we have the facilities for presenting the views of our members to the proper governmental authorities.

## Foreign Affairs

ACSA's members rely on a fair and consistent system of trading rules in the numerous world markets. Therefore, strict adherence to trade rules, the fair arbitration of quality and technical disputes, and the amicable and prompt resolution of all issues is of significant import to our members.

## Annual Convention

Our Annual Meetings provide an excellent opportunity for the members to become acquainted, to discuss problems of mutual interest, and to exchange ideas with one another.

## Arbitrations

ACSA has Arbitration Rules to provide dispute resolution between buyers and sellers.

## National Cotton Council

Upon joining ACSA as a merchant, primary buyer, or mill service agent member, your firm automatically becomes a member of the National Cotton Council.

## Size

ACSA is small enough to be responsive to individual member needs, but the wealth of knowledge within the leadership provides the ability to accomplish our policy goals.

## Updates by Website

By keeping the membership informed with vital information affecting the cotton business in this country and abroad; we strive to update our website with the latest news as it becomes available.

## ACSA International Cotton Institute at the University of Memphis

The ACSA International Cotton Institute is a six week residential program designed to provide a basic education in all aspects of the cotton industry and the international business environment for men and women worldwide. From field to fabric, to manual classing and the use of HVI data, through risk management and the basics of price protection – the program offers an in-depth look at cotton from virtually every perspective.



**American  
Cotton  
Shippers  
Association**

**88 Union Avenue  
Suite 1204  
Memphis, TN 38103**

**Phone: 901.525.2272  
Fax: 901.527.8303  
E-mail: [lskillern@acsa-cotton.org](mailto:lskillern@acsa-cotton.org)**