



December 18th, 2019

Madam GAO Fang
President
China Cotton Association
Beijing, China

Dear Madam GAO,

On behalf of American Cotton Shippers Association (ACSA), we would like to extend our sincere congratulations on your election as the president of China Cotton Association (CCA) today.

In the past 15 years, we've built solid partnerships by weathering bitter and sharing sweet together with the common goal to promote the bilateral cotton trade and industry dialogue. We've worked together to break the ice for US cotton to enter into Chinese market and continued to address the various obstacles on the way of industry cooperation such as China's TRQ Restriction back to 2002, US Cotton Exporters' Registration in AQSIQ in 2008, China's National Cotton Reserve Refill & Auction from 2011, as well as the ongoing US-China trade tensions since 2018.

Amid the storm of the complicated trade situation between US and China, we appreciate your great support and understanding for US cotton industry, especially your efforts to apply for the US cotton tariff exemption and calling for the domestic industry's attention on the contract sanctity to reduce the default risk.

The international cotton industry is suffering from the uncertainties generated by the US-China trade frictions. Your election is absolutely an encouraging news for both the China and the international cotton communities. We believe more marvelous achievements could be made at your new position because of your excellent leadership and international vision.

We wish you greater success and look forward to seeing you and your colleagues in 2020.

Sincerely,

A handwritten signature in black ink, appearing to read "William H. Allen".

William H. Allen
President & CEO
American Cotton Shippers Association

(翻译参考件)

中国北京
中国棉花协会会长
高芳

尊敬的高会长：

我谨代表美国棉商协会，对您当选为中国棉花协会会长表示最诚挚的祝贺。

过去 15 年里，我们为推动双边棉花贸易和行业的对话这一共同目标一起努力，在风雨中建立了宝贵的伙伴关系。我们曾并肩努力，破除美棉对华出口的坚冰，并携手解决后续的诸多困难，比如说 2002 年中国棉花进口配额的限制、2008 年质检总局对美国棉花出口商的注册要求，以及自 2018 年以来持续至今的中美贸易冲突。

在当下复杂的中美贸易冲突中，我们十分感激您对美国棉花行业的大力支持和理解，尤其是您对美棉关税排除的申请，以及对国内行业的警示，以呼吁他们遵守贸易规则和防范违约风险。

中美贸易冲突带来的不确定性给全球棉花行业的发展带来了不利影响。而您的当选，对中国和全球棉花行业无疑是振奋人心的好消息。我相信，您出色的领导力和国际视野一定会让您在新的岗位上做出更多卓越的成果。

祝您马到成功！期待明年和您见面。

艾博
美国棉商协会会长兼首席执行官
2019 年 12 月 18 日